

Directors M Bell M Barnes

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STATES GREFFE

Deputy S G Luce Chairman Economic Affairs Scrutiny Panel States Greffe Morier House St Helier Jersey JE1 1DD

1st May 2012

Your Ref: 514.23(5)

Dear Deputy Luce

Aircraft Registry Review

Mike Bell has asked me to respond to your letter of 19th April regarding the above matter.

The possibility of setting up a Jersey aircraft register was raised by us many years ago with the then Airport Director, Mike Lanyon. He was opposed to its formation on the grounds of cost in respect of both administration and in the event of an incident involving a Jersey registered aircraft and the resultant investigative role Jersey would have to play.

These reasons are still very relevant today but the most important factor is that the Isle of Man has already introduced a register. Whilst this has been very successful in terms of number of aircraft and whilst of course we do not have any financial information in this regard, our view is that even with the current number of aircraft registered in the Isle of Man, the undertaking may not be generating a substantial profit. Crucially, there is no reason to believe that there are many more aircraft prepared to register in the Channel Islands in preference to the Isle of Man. Therefore there is a very high risk that the costs of setting up and maintaining a local register could outweigh the potential income.

As you are no doubt aware the Isle of Man register is only applicable to private aircraft and, we believe, only in certain weight bands. Aviation Beauport's aircraft owning subsidiary, Gator Aviation is unable to register on the Isle of Man register since the aircraft are operated on Aviation Beauport's Air Operators' Certificate. There may be an argument for a Jersey register of commercial aircraft such as ours, but this would likely be a very limited market.

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So to recap, we see no commercial benefit to Jersey in introducing a register. On the contrary we see enormous cost implications which could render the register a substantial money losing venture, primarily because of the limited business available following the introduction of the Isle of Man register.

Yours sincerely

Maggie Barnes Managing Director

The Aviation Beauport Group of Companies